



# 2001 ENTREPRENEUR FINALISTS

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## NEW JERSEY'S FINEST

Gregg Stolzberg  
President and CEO  
Millennium Practice Management

In 1996 when Gregg Stolzberg opened Millennium Practice Management, he entered one of the most competitive and confusing relationship fields in the business world—the relationship between managed care and the physician. Gregg saw an opportunity to improve that relationship and free doctors to concentrate on the patient. Millennium Practice Management is a full service physician practice management company that performs four core management services: billing, coding and collections; managed care contracting and negotiations; strategic business planning and new business development; and oversight of day-to-day practice operations. Today Millennium Practice Management has a staff of over 70 and represents over 180 physicians and four hospitals in N.J. The business has been built primarily through “word of mouth” and referrals within the physician community. Millennium’s staff is a thorough, close-knit and loyal group of people whose operating style is a perfect mirror of its founder’s personal style of care to meticulous detail. The company is very cognizant of fostering a positive work/life balance by providing flexible work arrangements to its employees. Millennium Practice Management is an active contributor to the Susan Komen Breast Cancer Foundation and has been named as one of the area’s “20 best private companies”. Gregg has also been named as one of the area’s “40 most influential people under 40.”



Gregg Stolzberg

